

Advantage Plus GPO

Southern California's Only GPO for Everything Cleaning & Sanitation.

Leverage Your Purchasing Power with Complete Facility Solutions.

CHEMICAL



- Laundry
- Housekeeping
- Warewashing
- Janitorial

EQUIPMENT



- Housekeeping
- Janitorial Supply
- Laundry
- Warewashing
- Water Treatment
- Ozone

SERVICE



- Routine Route-Service
- Sanitation Compliance
- Documented Reporting
- 24/7 Emergency Service
- Quality Assurance
- In-Service Training



BC Industrial Services – Your Hygiene Partner

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Advantage Plus GPO

BC Industrial Services LLC (BCI) is pleased to provide our customers with the **Advantage Plus GPO** Cleaning & Sanitation Chemical Program. Advantage Plus GPO is a Group Purchase Organization created to help you the customer leverage your purchasing power. This GPO program offers cost savings guarantees through a single point manufacturer rebate incentive. The percentage of revenue purchased monthly will be rebated quarterly in the form of a check or credit. It is our pleasure to serve the Healthcare and Hospitality marketplace by providing cost-effective product solutions and services to help safely clean, sanitize, and maintain a healthy environment result.

Advantage Plus GPO Program Highlights

- ✓ **COST SAVINGS GUARANTEE** – Upon signed contract, BCI will honor a Manufacturer Rebate. Based on the percentage of total revenue, BCI will rebate customers quarterly.
- ✓ **AUTOMATED DISPENSING SYSTEMS** – Reduce costs through automated chemical dilution control systems calibrated for maximum cleaning performance, efficiency, and safety.
- ✓ **GPO LOWEST PRICING** – Purchase Pricing by Group, Leveraged Purchase Power.
- ✓ **LABOR SAVINGS** – Industrial Strength Chemicals, Better, Stronger, Faster, Increased Productivity One-Pass-Cleaning Performance.
- ✓ **SAFER SYSTEMS** – Closed Loop Chemical Containers with Ergonomic Off the Floor Design.
- ✓ **FIRST ORDER FREE** – Installation order is covered by BCI for first-month budget calibration.
- ✓ **NEW EQUIPMENT** – Free Sanitation Dispensing Equipment Upgrade, Commercial Equipment Services.
- ✓ **CUSTOMER SERVICE ORDERS** – Customer receives two representatives assigned to each account.
- ✓ **ROUTE SERVICE 24/7** – Route Service. Preventative Maintenance, Emergency Service & Repair.
- ✓ **QUALITY ASSURANCE** – We back everything we do with BCI's Quality Check Clean Assurance Guarantee.
- ✓ **SANITATION COMPLIANCE** – Wall Charts, SDS Station maintenance, Sanitation Training.
- ✓ **DOCUMENTED SERVICE REPORTING** – All Service is managed through BCI's iNET, Integrated Networking System for customer quality assurances.
- ✓ **IN-SERVICE TRAINING** – Our customers receive access to BCI's comprehensive training programs.

Cleaning Through Chemistry

Cleanliness Matters, at BCI we embrace the fact that a high degree of cleanliness contributes significantly to overall customers Guest Satisfaction, Brand Perception, and Loyalty. Designed to deliver One-Pass-Cleaning-Performance, your organization will benefit from BCIs comprehensive custom program chemical solutions supported by expert trained service technicians. We are appreciative of your time in reviewing this proposal, and we are happy to answer any questions you may have.

Sincerely,



Greg J Como
President BC Industrial Services LLC